

CAPABILITY PROFILE

VIETLINK LAW COMPANY LIMITED

VIETLINK
LAWYERS - CONSULTANTS - IP AGENTS

2009 . 2025



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ABOUT US



Established and operating since July 2009, VietLink comprises a team of highly qualified, reputable, and professional lawyers with extensive years of legal practice.

Our clients include domestic enterprises, organizations, individuals, and foreign direct investment (FDI) enterprises from South Korea, China, Japan, and countries across Europe and the Americas.

Through continuous efforts over the years, Vietlink has consistently received positive feedback and high praise from clients and partners for the quality of its services and professionalism in legal practice.

LAWYERS



Lawyer Le Van Thien



Lawyer Tran Van Long



Lawyer Tran Ngoc Chung



Lawyer Nguyen Duc Quan



Lawyer Pham Thi Nga



Lawyer Luong Tuan Tu



Lawyer Nguyen Cong
Danh



Legal Expert Nguyen
Viet Khoa



TRẦN VĂN LONG **MANAGING PARTNER**

Attorney Trần Văn Long is the Co-Founding and Managing Partner at VietLink Law Firm. With nearly 20 years of legal experience, he has previously served at prominent law firms and financial investment companies in Vietnam.

His areas of expertise include project transfers, real estate, mergers and acquisitions, investment, securities and capital markets, contract advisory and drafting, intellectual property, corporate legal consultancy, and litigation in civil, economic, and commercial matters.

LAWYER TRẦN VĂN LONG



Lawyer Lê Văn Thiên, worked and held executive roles in major FDI enterprises and four prestigious law firms in Vietnam from 2001 to 2023. Since 2023, he has been practicing at VietLink Law Company. With his competence and extensive experience, he has successfully handled numerous significant and high-profile cases, leaving a lasting impression on generations of both domestic and international clients.



Lawyer Trần Ngọc Chung is one of the key members of VietLink Law Company, with over 34 years of experience in the legal field. Before practicing as a lawyer, he held positions as a Primary, Intermediate, and Senior Judge over five terms within the People's Court system, gaining extensive knowledge in litigation and trial practice.



Lawyer Nguyễn Đức Quân has nearly 20 years of experience in legal consultancy and practice in Vietnam. He has served as a senior legal advisor for major state-owned companies and economic groups, including MobiFone Global, Hanoi Lottery Company, and Bitis...



Prior to joining VietLink, **Lawyer Lương Tuấn Tú** held several key positions, including Chief of Staff at a law office, Head of Legal Department, Head of Debt Recovery Department, and Head of Legal & Compliance Department at a prominent and reputable credit institution. He was awarded the Medal for the Protection of Justice by the Hanoi Bar Association.



Lawyer Phạm Thị Nga is a member of VietLink Law Company. Prior to joining VietLink, she held key positions such as Head of Legal Department, Head of Corporate Consulting, and Legal Risk Management at several major corporations. Lawyer Nga specializes in Corporate Advisory, Contracts, Dispute Resolution, Investment, Mergers & Acquisitions (M&A), and Debt Settlement.



Lawyer Nguyễn Công Danh is in charge of VietLink Law Office in Ho Chi Minh City, specializing in domestic and foreign investment, corporate matters, commerce, real estate, and construction.



Senior Advisor – Mr. Nguyễn Đình Nam currently serves as Chairman and CEO of IPAVIETNAM, founded in 2012 to connect domestic and international businesses and investors operating in Vietnam.



Senior Advisor – Mr. Nguyễn Kim Phương is an advisor at VietLink Law. He previously held senior roles at the General Department of Civil Judgment Enforcement, Ministry of Justice, with extensive experience in enforcement operations and management.



Tax Specialist – Mr. Nguyễn Minh Luân is a tax expert at VietLink Law. Before joining VietLink, he was in charge of accounting, taxation, and investment for domestic and foreign-invested enterprises. His areas of expertise include taxation and accounting.



Legal Expert – Mr. Trần Đăng Khoa currently manages VietLink Law Office in Đông Anh. He has over 20 years of experience in real estate, banking and finance, and corporate matters.



Legal Expert – Mr. Nguyễn Thanh Phúc had over 10 years of experience working with leading financial and real estate groups, as well as prestigious law firms, before joining VietLink.



Prior to joining VietLink, **Legal Expert Nguyễn Việt Khoa** had over 15 years of experience working with Korean investment consulting firms in Vietnam. He previously held the position of General Director of Zetaplan Co., Ltd., a well-known Korean enterprise in Vietnam specializing in investment consultancy and mergers & acquisitions.

VIETLINK ADVISORS

**OUR
SERVICES**



M&A

**WORK
PERMIT**

**INTELLECTUAL
PROPERTY**

**FDI
ENTERPRISES**

**SPECIAL
LICENSES**

**LEGAL
ADVISORY
SERVICES
FOR
FOREIGN
INVESTORS**

**SPECIALIZED SERVICES FOR
FOREIGN CLIENTS**

M & A

VietLink's Mergers & Acquisitions lawyers have achieved significant success in recent landmark M&A transactions in Vietnam, with deal values reaching hundreds of millions of U.S. dollars. These accomplishments stem from the lawyers' deep understanding of business operations, corporate practices, and related legal issues.



CAPITAL CONTRIBUTION REGISTRATION, SHARE ACQUISITION, AND EQUITY INTEREST PURCHASE

Conduct legal due diligence to identify and review legal information, assess potential legal risks the enterprise may face, and provide a legal due diligence report covering the following aspects:

- (i) Corporate compliance;
- (ii) Employment and labor matters;
- (iii) Land use rights and assets attached to land;
- (iv) Intellectual property;
- (v) Commercial contracts;
- (vi) Regulatory compliance; and
- (vii) Involvement in legal proceedings.

Draft the share purchase agreement and/or other transactional documents necessary to complete the Transaction.

Act on behalf of the Client in liaising with and working with competent state authorities to carry out the registration of capital contribution/share acquisition, amendment of the Investment Registration Certificate, and changes to the Enterprise Registration Certificate.

PRE-INVESTMENT LEGAL ADVISORY

- Phase 1: Preparation Stage (Optimizing the Investment Plan)
- Phase 2: Establishment Stage (Supporting You Every Step of the Way)
- Phase 3: Operation Stage (Assisting Sustainable Development)

LEGAL ADVISORY ON LAND LEASE & FACTORY ACQUISITION

- Legal advisory on project site location
- Due diligence on legal status of land and assets
- Drafting and reviewing contracts and agreements
- Valuation due diligence on land and assets
- Carrying out related administrative procedures

APPLICATION / MODIFICATION / TERMINATION OF FOREIGN INVESTMENT PROJECTS IN VIETNAM

- Preparing application dossiers
- Meeting clients in person for document signing
- Directly submitting dossiers to the Department of Finance / Industrial Zone Authority and the Business Registration Office
- Receiving and delivering the results

ESTABLISHMENT OF REPRESENTATIVE OFFICES / BRANCHES OF FOREIGN TRADERS

- Preparing application dossiers
- Meeting clients in person for document signing
- Directly submitting dossiers to the competent Department / Authority / Ministry
- Receiving and delivering the results

INTELLECTUAL PROPERTY

VietLink Law safeguards corporate intellectual property through registration, advisory, and enforcement services related to IP rights. We assist in developing tailored protection strategies that enhance brand value and competitive advantage.



INTELLECTUAL PROPERTY

- Trademark Registration Procedure
- Copyright Registration Procedure
- Industrial Design Registration Procedure
- Geographical Indication Registration Procedure

FDI ENTERPRISES

- Enterprise Establishment
- Amendment of Business Registration Information
- Establishment of Branches, Representative Offices, and Business Locations
- Temporary Suspension of Business Operations
- Enterprise Dissolution

WORK PERMIT

- Application for New Work Permit
- Application for Reissuance of Work Permit
- Application for Extension of Work Permit
- Application for Confirmation of Exemption from Work Permit Requirement

SPECIAL LICENSES

- Wholesale Liquor License
- Retail Goods License
- Application for Temporary Residence Card
- Application for Visa
- Application for E-Visa

FDI ENTERPRISES

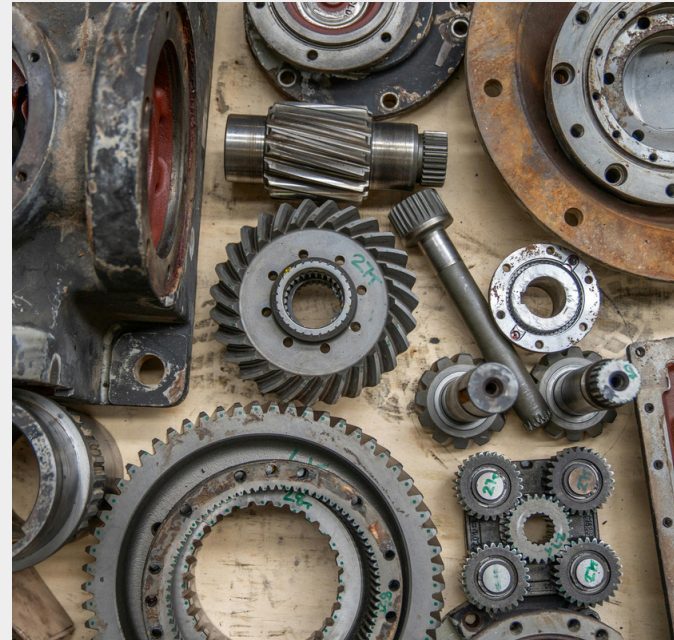
VietLink Law accompanies foreign investors from the initial investment stage and enterprise establishment to operation and business expansion in Vietnam. We provide comprehensive legal solutions to ensure legal compliance and optimize investment efficiency.



REPRESENTATIVE MATTERS IN FOREIGN DIRECT INVESTMENT

01. AUTO PARTS

Advised and assisted a Korean investor in establishing a wholly foreign-owned enterprise in Hung Yen Province, operating in the manufacturing of automotive spare parts, with a total investment capital of USD 2 million.



02. ELECTRONIC COMPONENTS

Advised and assisted a Korean investor in establishing an electronic components manufacturing company in Bac Ninh Province, with a total investment capital of USD 4 million.



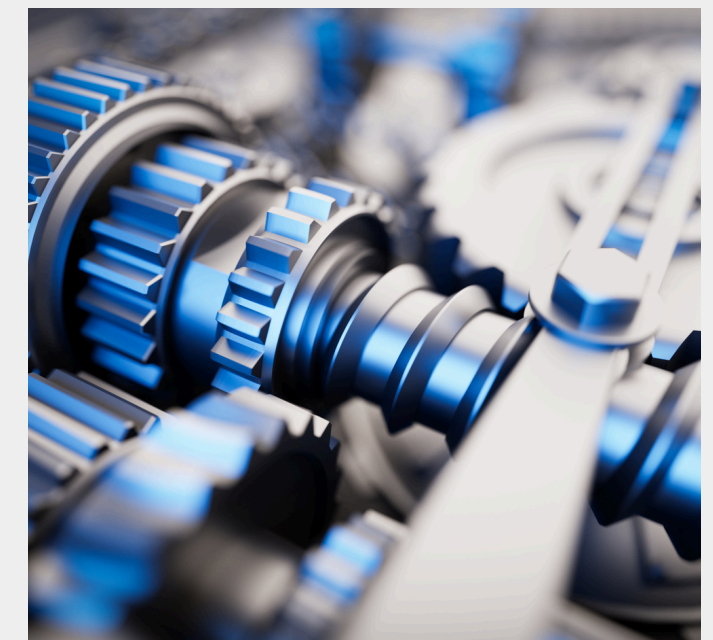
03. ELECTRONIC COMPONENTS

Advised and assisted a Korean investor in completing the procedures for leasing 5 hectares of land to expand an electronic components manufacturing plant in Thai Nguyen Province, with a total additional investment capital of USD 60 million



04. MECHANICAL MANUFACTURING

Advised and assisted a Korean enterprise in completing the procedures for factory lease and establishment of a mechanical manufacturing company in Thai Nguyen Province, with a total investment capital of USD 5 million.



REPRESENTATIVE MATTERS

REPRESENTATIVE MATTERS IN REAL ESTATE & CONSTRUCTION

01. URBAN DEVELOPMENT PROJECT

Advised and drafted a Business Cooperation Contract between a real estate company and an investment company for the joint development of a real estate project located in Hung Hoa Town, Tam Nong District, Phu Tho Province, with a land area of 10 hectares and a total investment capital of VND 200 billion.



02. APARTMENT COMPLEX PROJECT

Advised and drafted an Investment Cooperation Agreement between a real estate company and an investment-focused company for the joint development of an 18-storey residential apartment project located in Thanh Xuan District, Hanoi, with a total investment capital of VND 300 billion.



03. ECO-TOURISM DEVELOPMENT PROJECT

Advised and completed the procedures for the transfer of an eco-tourism development project in Da Nang City, with a project scale of 10 hectares.



04. APARTMENT COMPLEX PROJECT

Advised and completed the procedures for the transfer of a residential apartment project located in Tu Liem District, Hanoi, with a total investment capital of over VND 300 billion.



REPRESENTATIVE MATTERS

REPRESENTATIVE MATTERS IN DISPUTE RESOLUTION

01. FOREIGN FINANCIAL INSTITUTION CLIENT

Advised and represented a foreign financial institution operating in Vietnam in pursuing debt recovery claims against its clients in Vietnam, with a dispute value of VND 20 billion.



02. CONSULTING FIRM CLIENT

Advised and protected the interests of a company operating in capital arrangement consultancy in a dispute against a defendant company implementing a Build-Transfer (BT) project in central Vietnam, with a dispute value exceeding VND 300 billion.



03. BONDHOLDERS' GROUP CLIENT

Represented multiple groups of bondholders in resolving bond-related disputes with a total dispute value exceeding VND 1,000 billion.



04. PROJECT CLIENT

Advised and represented a group of clients contributing capital to real estate projects in Bac Lieu, Yen Bai, the Central Highlands, and Thanh Hoa, in a dispute against a well-known real estate conglomerate in Vietnam.



REPRESENTATIVE MATTERS

REPRESENTATIVE MATTERS IN MERGERS & ACQUISITIONS

01. INDUSTRIAL ZONE IN BAC GIANG PROVINCE

We advised and completed the procedures for a corporate acquisition transaction in the field of industrial cluster investment in Bac Giang Province, with a total deal value of USD 120 million. The process was carried out in full compliance with applicable legal requirements, while ensuring maximum protection of the parties' interests and business objectives. This transaction demonstrates our in-depth expertise in handling large-scale, complex deals in the industrial infrastructure investment sector.



02. INDUSTRIAL PARK IN HA NAM PROVINCE

Advised a Hong Kong-based investor on the acquisition of a 4-hectare electronic components manufacturing plant located in Dong Van Industrial Park, Ha Nam Province, with a total transaction value of USD 16 million.



03. INDUSTRIAL PARK IN NINH BINH PROVINCE

Advised a Hong Kong-based investor on the acquisition of a 1-hectare factory located in an industrial cluster in Ninh Binh Province, with a total transaction value of USD 4 million.



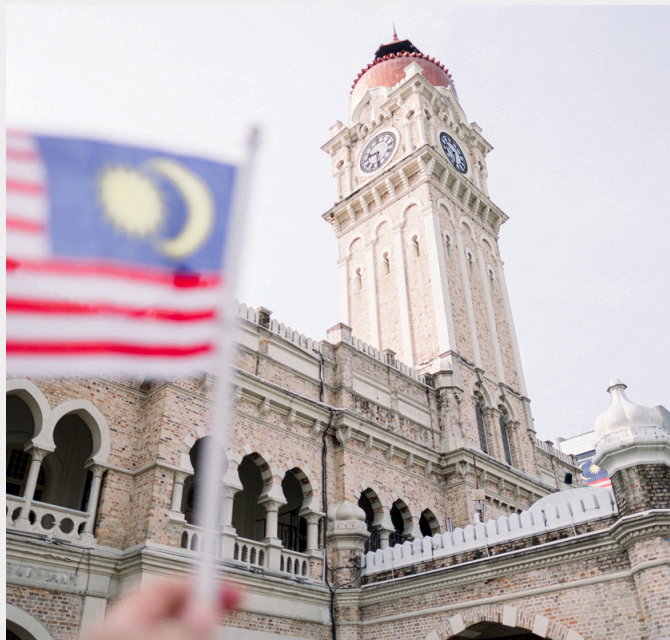
REPRESENTATIVE MATTERS

REPRESENTATIVE MATTERS IN DEBT RECOVERY & DISTRESSED ASSET RESOLUTION



01. A DEBT OF USD 500,000

Represented a South Korean garment company in handling a debt claim against a Korean partner company based in Bac Giang Province, with a total claim value exceeding USD 500,000.



02. A DEBT OF USD 1,000,000

Represented a Vietnamese company in recovering a debt of over USD 1,000,000 from a Malaysia-invested company.

03. A DEBT OF USD 1,000,000

We represented a South Korean company in resolving a dispute related to outstanding payments arising from a construction contract in Ninh Binh Province, with total receivables exceeding USD 1 million. Our involvement in this matter reflects our strong legal support for foreign clients operating in Vietnam's legal and commercial environment, particularly in the construction sector, which is characterized by technical and financial complexity.



REPRESENTATIVE MATTERS



CLIENTS AND PARTNERS OF VIETLINK LAW





SOME OPERATIONAL HIGHLIGHTS OF
VIETLINK LAW

CONTACT



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